achieveone
SUPPLY CHAIN MANAGEMENT

SAP® Certified
Integration with Applications on SAP HANA®

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ACHIEVE IT SOLUTIONS

Founded in 1989, Achieve IT Solutions has 25+ years of experience developing, implementing and supporting ERP solutions for the Supply Chain Market. We have been an SAP Gold Partner since 2006, which means that we provide the highest level of engagement, commitment and benefits available from an SAP Partner. The coveted SAP Gold Partner status is awarded only to select partners that have shown commitment to the highest levels of product knowledge through employee education, certifications, and consistently meeting and exceeding both sales and service quality levels.

SAP

As the market leader in enterprise application software, SAP is at the center of today's business and technology revolution. Our innovations enable more than 291,000 customers worldwide to work together more efficiently and use business insight more effectively.

SAP helps organizations of all sizes and industries overcome the complexities that plague our businesses, our jobs, and our lives. With Run Simple as our operating principle, SAP's nearly 75,000 employees focus on a singular purpose that inspires us every day: To help the world run better and improve people's lives.

SAP BUSINESS ONE

The SAP® Business One application offers an affordable way to manage your entire business – from sales and customer relationships to financials and operations. Designed specifically for small and midsize businesses, it helps you streamline processes, act on timely information, and drive profitable growth.

Because every business is different, SAP Business One is designed with flexibility in mind. Whether it's deployed in your office or in the cloud, you can access it from the road using our SAP Business One mobile app. And because SAP Business One runs on both the SAP HANA® and Microsoft SQL Server platforms, you can choose the one that's best for your business.

ACHIEVE SUPPLY CHAIN MANAGEMENT

Achieve Supply Chain Management is a robust industry specific application for SAP Business One. Distributors, Import/Export and Manufacturers can all benefit by the hundreds of features in this end-to-end supply chain solution embedded within their SAP Business One software.

This SAP Certified Integration application provides a real-time and unified view into all aspects of your Supply Chain business.

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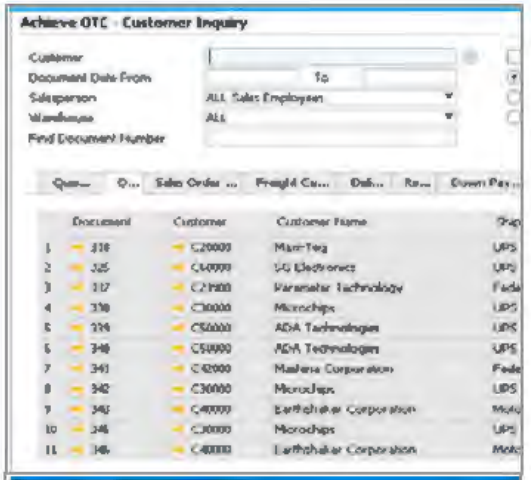
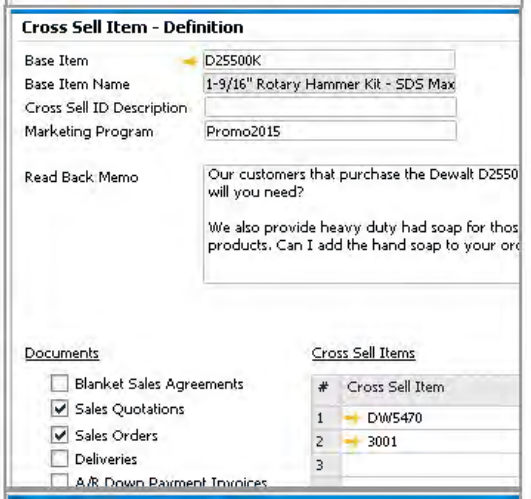
Integration with Applications on SAP HANA®

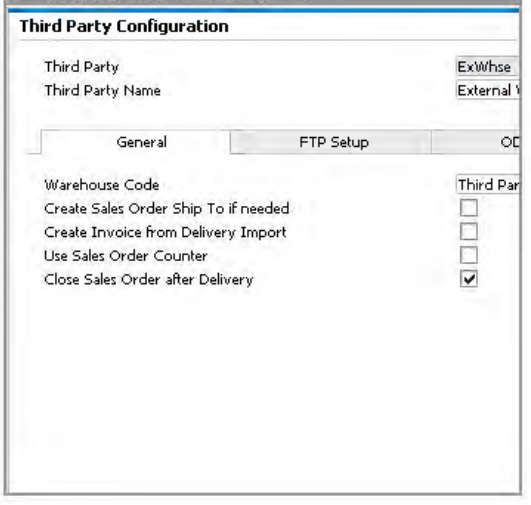
Sales & Operations

SALES & OPERATIONS

- Cross Sell
- Alternative Items
- Item Cross References
- Order-to-Cash
- Sales Analysis
- Document Delivery
- Direct Shipments
- CRM & Opportunities
- Blanket Orders
- Equipment Rental
- Returns & Credit Memos
- Deposits
- Credit Card Integration
- Foreign Currency
- Pick Pack Manager
- Activity Management
- Alerts & Approvals
- Sales & Operations KPI's & Dashboards







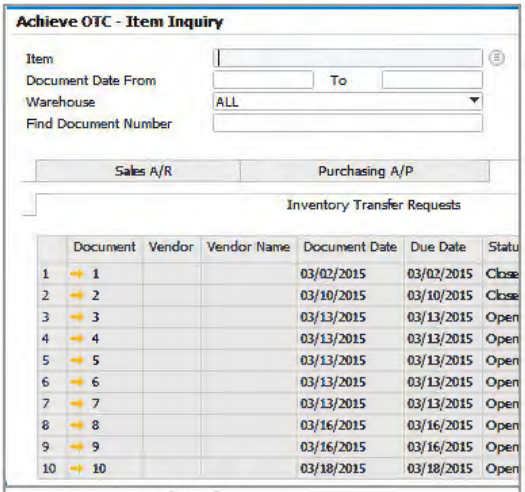
Integrated Supply Chain

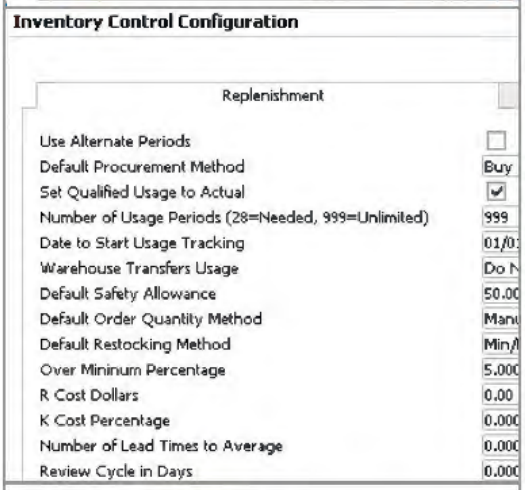
INTEGRATED SUPPLY CHAIN

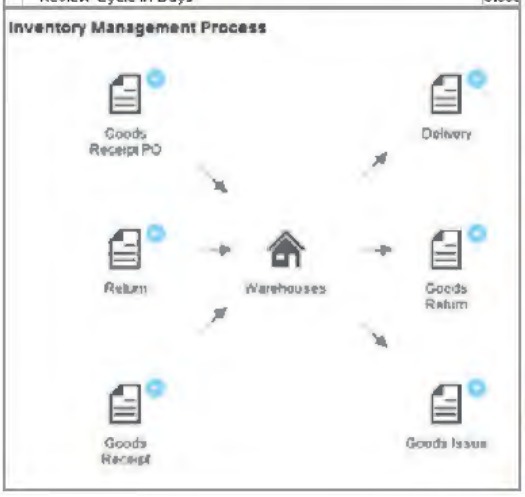
- 3PL Integration
- Ariba
- Embedded EDI
- eCommerce
- Factor Inegrations
- Shipping Integration
  - ABF
  - DHL
  - Fedex
  - UPS
  - USPS
- Data Messenger
  - FTP
  - XML
  - ODBC
  - SQL

ITEM MANAGEMENT

- Multiple Units of Measure
- Multiple Bins by Item
- Item Packaging & Master
- Stock & NonStock Items
- Rental Items
- Quality Control
- Barcode by Item UoM
- Serial & Batch Items
- Alternative Items
- Inventory Valuation by Item
- Item Costing / Pricing by
  - Customer/Vendor
  - Special Pricing
  - Volume Pricing
  - Tiered Price Levels
  - Dynamic Pricing
- Item Dimensions & Weight
- Item KPI's & Dashboards





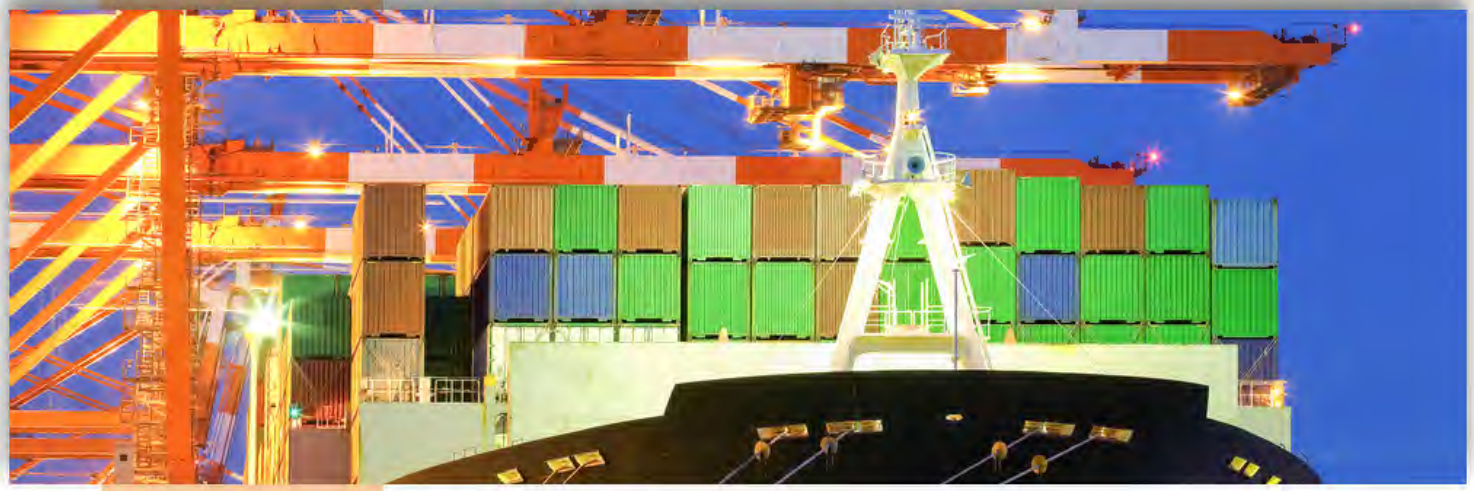


Item Management

INVENTORY REPLENISHMENT

- MRP
- Movement Classes
- Seasonal Replenishment
- Min/Max & Order/Line Point
- Demand Forecasting
- Surplus & Slow Stock
- Item Ranking & Fill Rate
- Gordon Graham Replenish
- Effective Inventory Mgmt.
- Stock Reservations
- Branch Replenishment
- Stock & Non-Stock Items
- Item Replenishment Paths
  - Buy, Make, Transfer
- Inventory KPI's & Dashboards

Inventory Replenishment



Purchasing & Sourcing

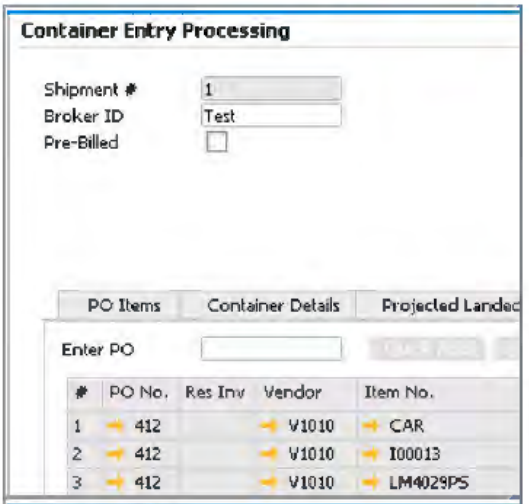
PURCHASING & SOURCING

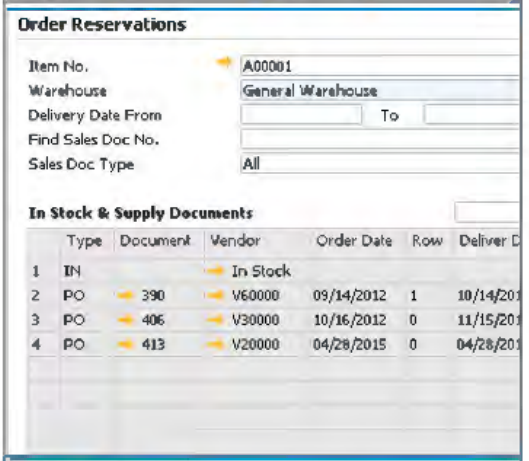
- Procure to Pay Tracking
- Supplier Relationship Management
- Vendor Ranking by Item
- Purchase Requisitions
- Foreign Currency
- Order Reservations
- Vendor Returns
- Purchosing Analysis
  - Vendor
  - Item
  - Manufacturer
- Special Pricing by Vendor
- Procurement by
  - Vendor
  - Warehouse Transfer
  - Production
- Lead Time Analysis
- Purchasing KPI's & Dashboards

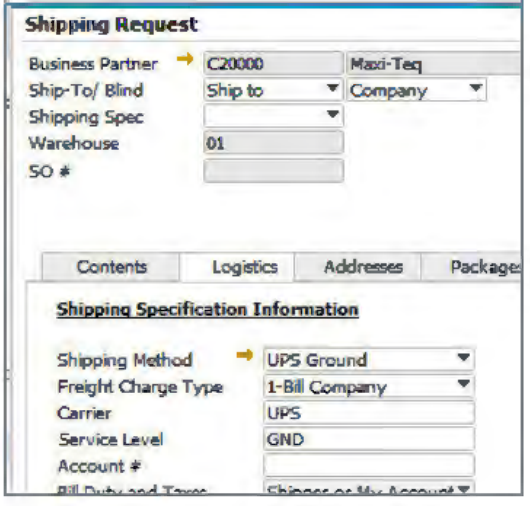
Logistics

LOGISTICS

- Import Shipment Tracking
  - Multiple Vendors per Container
  - PO split on Multiple Containers
  - Estimated vs. Actual Shipping Dates
- Container Optimization
- 3PL Integration
- Freight Factoring & Landed Cost
- Outbound Shipments
- Scan Confirmations
- Pick/Pack/Delivery/Invoice

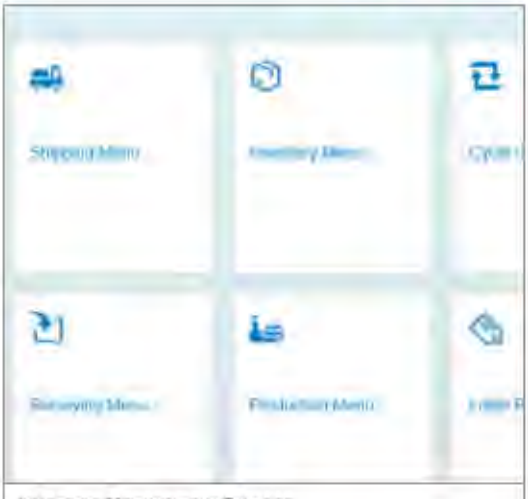






WAREHOUSE MANAGEMENT

- Wireless Warehouse
  - Picking & Packing
  - Wave Picking
  - Shipment
  - Bin Management
  - Warehouse Transfers
  - Production Processing
  - PO Receiving
  - Containers
  - Cross Dock
  - License Plates
  - Cycle Counting
- Multiple Warehouses
- Multiple Zones/Bins
- Warehouse KPI's & Dashboards



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3	438	464	GRPO
4	439	469	GRPO
5	447	485	GRPO
6	460	523	GRPO
7	464	530	GRPO
8	465	532	GRPO
9	46	71	Inventory Transf
10	54	80	Inventory Transf

Warehouse Management

QUALITY CONTROL

- Quality Control Processing
  - Purchase Order Receipts
  - Production Transactions
  - Sales Returns
  - Inventory Transfers
- User Defined Parameters
- Parameter Stages by Item
- Testing Tools
- User Defined Rejected Reason Codes
- QC Alert Notifications & Approvals
- Quality Control KPI's & Dashboards

Quality Control

Asset Management

ASSET MANAGEMENT

- Fixed Assets
  - Extensive Depreciation Options
  - Resource Planning
- Service & Maintenance
- Advanced A/R Collections
- AR Factoring
- Cash Receipts Forecasting
- Credit Card Integration
- Resource Management
- Achieve Payroll & HR
- Quality Control
- Asset Management KPI's & Dashboards

Accounting & Finance

ACCOUNTING & FINANCE

- Accounts Receivable
- Accounts Payable
- Banking
- General Ledger
- 1099
- Budgeting
- Commissions
- Branch Accounting
- Inter-company Processing
- Foreign Currency Transactions
- Recurring Postings
- Budgets
- Cost Accounting
- Financial Reporting
- Accounting and Finance KPI's & Dashboards

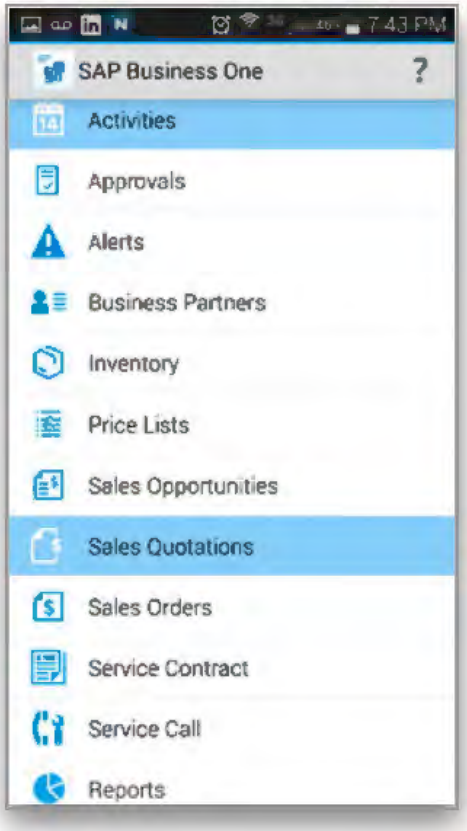
ANALYTICS & REPORTING

- Crystal Reports
- User Defined Queries
- Pervasive Analytics
- Interactive Analysis
- KPI's & Dashboards
- Workflow Management
- SAP Lumira
- Drag & Relate
- Excel Export
- Document Delivery

Analytics & Reporting

MOBILE

- Quotes
- Sales Opportunities
- Orders
- Signature Capture
- Activities, Alerts & Approvals
- Lead, Customers & Vendor Update
- Inventory & Pricing
- Service Calls
- Reports
- Dashboards
- Apple or Android



Mobile

www.achieveits.com